

TRUST MANAGEMENT FEE

<u>MARKET VALUE OF ASSETS</u>	<u>ANNUAL FEE</u>
First \$1 Million	1.20%
Next \$4 Million	.95%
Over \$5 Million	.65%

- * A minimum annual fee of \$4,000 will apply.
- * Quotes available for accounts over \$10 million.
- * The Trust Fee Schedule applies for managed IRA accounts.

SERVICES PROVIDED

- Active management of client assets in accordance with established objectives
- Collection and distribution of income
- Daily cash investments and safekeeping of assets
- Periodic statements of account transactions and review of assets

Fees charged by outside investment managers are separate and apart from the fees payable under this schedule. Services are intended to be all-inclusive. However, if non-routine or extraordinary services are required, additional separate charges will be imposed. Examples include: estate settlement services, litigation, real estate management/sales, insurance policy management, court accountings, asset distribution and tax preparation services.